Partner Carrier	Туре	Capabilities and Limits	When to Utilize	Peer Companies at WWEX	Service Map
A. Duie Pyle	Regional Tier 1	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 20 Linear Ft. / 20,000 lbs. / 750 Cubic Ft. Liability: \$10.00 / lbs. (CL.85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 	 Freight Requiring High Status of Visibility (Advanced Technology) Hazardous Substance Moves in the Northeast Long-term, Polite and Intelligent Drivers Premium Service Required Shipments in the Northeast Tradeshow Freight 	 AMA Transport (T2) Estes Express Lines (T2) Land Air Express (T2) New England Motor Freight (T1) New Penn Motor Express (T1) Ward Trucking (T1) 	
AAA Cooper	Regional Tier 1	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 13 Linear Ft. / 10,000 lbs. / 830 Cubic Ft. Liability: \$8.55 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000 	 Drayage Freight High Willingness to Work with WWEX Low Transit Time Regional Moves Shipments In Between Chicago and Florida Markets 	 Benton Express (T3) Con-way Freight (T1) Estes Express Lines (T2) Southeastern Freight Lines (T1) Wilson Trucking (T3) 	
AMA Transport	Regional Tier 2	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 12 Linear Ft. / 10,000 lbs. Liability: \$0.99 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$5,000 	 Next Day Service Within New England States Northeast Shipments with Mixed Commodity Pallets Residential Delivery Required Freight in the Northeast Special Projects Freight 	 A. Duie Pyle (T1) Con-way Freight (T1) Estes Express Lines (T2) Land Air Express (T2) New England Motor Freight (T1) New Penn Motor Express (T1) 	
Beaver Express	Regional Tier 2	 Dispatch: Email Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 11 Linear Ft. / 20,000 lbs. Liability: \$12.00 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 	 Next Day Service Within Midwest Region Remote Service Area Moves 	 Central Freight Lines (T3) Midwest Motor Express (T2) Nebraska Transport Co. (T2) Southeastern Freight Lines (T1) Southwestern Motor Freight (T2) AAA Cooper (T1) 	

Worldwide EXPRESS

Partner Carrier Type **Capabilities and Limits** When to Utilize Peer Companies at WWEX Service Map · Cost Efficient Regional Moves Regional Dispatch: EDI AAA Cooper (T1) Tier 3 Economy LTL Con-way Freight (T1) Tracking / Tracing: EDI HazMat Shipments: Yes · Freight That Does Not Require Estes Express Lines (T2) High Visibility of Status (Low Liftgate Available: Yes R+L Carriers (T1) Technology Advancement) · Residential: Yes Southeastern Freight Lines (T1) **Benton Express** · Low Value and Heavy Freight Limits: 10 Linear Ft. / 20.000 lbs. / • Wilson Trucking (T3) 750 Cubic Ft. • Liability: \$12.30 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 BEST Cal State Express (T2) Micro-Regional Dispatch: EDI Economy LTL **OVERNITE** Tier 3 Tracking / Tracing: EDI Expedited Freight Moves (Next Con-way Freight (T1) EXPRESS • HazMat Shipments: Yes Day Requirements) across the • DATS Trucking (T2) state of California Liftgate Available: Yes Dependable Highway Express (T1) Low Value. Price Sensitive **Best Overnite Express** · Residential: Yes Estes Express Lines (T2) Freight that is Not Service Limits: 12 Linear Ft. / 10.000 lbs. USF Reddaway (T2) Sensitive Liability: \$1.00 / lbs. (CL. 85 New) When Price is Most Important \$0.50 / lbs. (CL. 85 Used); Max: \$5,000 Factor · Dispatch: EDI · Low Value Freight Central Transport (T3) Light-Asset Tier 2 Tracking / Tracing: EDI Moves Along the I-5 Corridor Daylight Transport (T2) • Frontline Freight (T3) HazMat Shipments: Yes Residential Delivery Required ransportation Services, Inc Moves Roadrunner Transportation (T3) Liftgate Available: Yes **Bullet Transportation** • Vitran Express (T3) Residential: Yes Limits: 13 Linear Ft. / 20,000 lbs. / 750 Cubic Ft. Coverage includes Canada Liability: \$10.00 / lbs.(CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$200,000 • Best Overnite Express (T3) Micro-Regional Dispatch: EDI Low Value Freight ٠ AL STATE Tracking / Tracing: EDI • Dependable Highway Express (T1) Tier 2 Next Day Service to Required CPRESS Moves Northern / Southern HazMat Shipments: No Oak Harbor Freight (T1) California Liftgate Available: No Non-electronic Freight · Residential: Yes Cal State Xpress Premium Service Required Limits: 20 Linear Ft. / 9,000 lbs. Shipments Liability: \$2.00 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$1,000,000

Partner Carrier	Туре	ess-than-Truckload Ca Capabilities and Limits	When to Utilize	Peer Companies at WWEX	Worldwide EXPRESS Service Map
Central Freight Lines	Super-Regional Tier 3	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: No Limits: 21 Linear Ft. / 26,000 lbs. / 750 Cubic Ft. Liability: \$15 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000 	 Cost Efficient Moves in the Pacific Southwest and Southwest Economy LTL Low Value Freight When Price is Most Important Factor 	 Beaver Express (T2) Central Transport (T3) Roadrunner Transportation (T3) Vitran Express (T3) USF Reddaway (T2) 	Coverage includes Canada and Mexico
CENTRAL TRANSPORT	National Long Haul Tier 3	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 20 Linear Ft. / 20,000 lbs. / 1700 Cubic Ft. Liability: \$5.20 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 	 Cost Efficient National Moves Dock to Dock Shipments Economy LTL Low Release Value Freight Non-Service Sensitive Moves 	 Central Freight Lines (T3) Roadrunner Transportation (T3) Vitran Express (T3) 	A CONTRACTOR
Con-way Freight		 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 14 Linear Ft. Liability: \$25 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$150,000 	 Preferred Carrier for: Wal-Mart, Target, Nike and Macy's Premium Service Required National/Regional Moves Time Definite National Moves 	 Old Dominion Freight Lines (T1) Estes Express Lines (T2) R+L Carriers (T1) Regional Carriers Saia (T2) UPS Freight (T2) 	
DATS Trucking	Regional Tier 2	 Dispatch: EDI Tracking/ Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 8 Linear Ft. Liability: \$5 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000 	 Dense Coverage in States Serviced (High Number of Terminals) Expedited Services Available Low Value Freight Moves 	 Beaver Express (T2) Best Overnight Express (T3) Dependable Highway Express (T1) Estes Express Lines (T2) Midwest Motor Express (T2) Oak Harbor Freight Lines (T1) USF Reddaway (T1) 	



Partner Carrier	Туре	Capabilities and Limits	When to Utilize	Peer Companies at WWEX	Service Map
Daylight Transport	Light-Asset Tier 2	Tracking / Tracing: EDIHazMat Shipments: No	 Fast Transit Times (Uses Teams for Line Haul) Freight Up To 24 Ft. Friday to Monday Freight (Weekends Count as Service Days) 	 Bullet Transportation (T2) Con-way Freight (T1) Roadrunner Transportation (T3) Towne Air Freight (T1) Vitran Express (T3) 	
Dayton Freight	Regional Tier 1	 Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes 	 High Class, Standard Sized Pallet Freight (Uses Dimensionizers) Preferred Carrier For: Lowes, Moen, Navistar and Scotts Premium Service Level Required Freight in the Greater Midwest 	 A. Duie Pyle (T1) Dohrn Transfer Co. (T1) Pitt Ohio (T1) RMX Freight Systems (T2) Southwestern Motor Transport (T2) 	
Dependable Highway Express Dependable Highway Express	Regional Tier 1	 Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes 	 Dense Coverage in States Serviced (High Number of Terminals) Harbor Drayage Hawaii and Guam Freight Next Day Service Between Arizona and California Premium Service Level Required Freight 	 Best Overnite Express (T3) Cal State Xpress (T2) DATS Trucking (T2) USF Reddaway (T2) 	
Transfer Company Dohrn Transfer Co.	Regional Tier 2	 Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 12 Linear Ft. (Length) / 10,000 lbs. / 	 Liftgate Required Moves in the Midwest (Favorable Accessorial) Low Minimums Preferred Carrier for: John Deere Premium Service Level Required Moves in the Midwest Volume Quotes Within Coverage Area 	 Dayton Freight (T1) Nebraska Transport Co. (T2) Midwest Motor Express (T2) Pitt Ohio (T1) RMX Freight Systems (T2) 	

Worldwide

Partner Carrier	Туре	Capabilities and Limits	When to Utilize	Peer Companies at WWEX	Service Map
Estes Express Lines	National Regional <i>Tier 2</i>	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 10 Linear Ft. / 5,000 lbs. / 250 Cubic Ft. Liability: \$11.87 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 	 Freight Moving Less than 1200 Miles Preferred Carrier For: Lowes and Home Depot Regional Moves 	 Con-way Freight (T1) R+L Carriers (T1) Regional Carriers Saia (T2) UPS Freight (T2) YRC (T2) 	
Frontline Freight	Light-Asset <i>Tier</i> 3	 Dispatch: Email Tracking / Tracing: EDI HazMat Shipments: Restricted Liftgate Available: Yes Residential: No Limits: 10 Linear Ft. / 10,000 lbs. / 600 Cubic Ft. Liability: \$8 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 	 CL. 50-85 Freight Cost Efficient National Moves Dock to Dock Economy LTL Heavy and / or Low Value Freight Moves Outbound California Shipments 	 Bullet Transportation (T2) Central Transport (T3) Daylight (T2) Roadrunner Transportation (T3) Vitran Express (T3) 	and the second sec
Land Air Express	Regional Tier 2	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 12 Linear Ft. Liability: \$5 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 	 High Class Shipments High Weight Shipments Non-Minimum Northeast Moves Time-critical shipments in the Northeast 	 AMA Transport (T2) A. Duie Pyle (T1) New England Motor Freight (T1) New Penn Motor Express (T1) New York Carolina Express (T2) Pitt Ohio (T1) Ward Trucking (T1) 	
MDWEST MOTOR EXPRESS, Inc. Midwest Motor Express	Super-Regional Tier 2	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 12 Linear Ft. / 10,000 lbs. / 750 Cubic Ft. Liability: \$11.87 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$125,000 	 Chicago to the Dakotas Moves Extended Service Area Remote Service Areas Moves in the Greater Northwest 	 DATS Trucking (T2) Dayton Freight (T1) Dohrn Transfer Co. (T1) Nebraska Transport Co. (T2) Oak Harbor Freight Lines (T1) Pitt Ohio (T1) USF Reddaway (T1) 	

Partner Carrier Type **Capabilities and Limits** When to Utilize Peer Companies at WWEX Service Map • Long-Dimension or Non-Standard • Dispatch: Email Beaver Express (T2) Regional Pallet Shipments Tier 2 · Tracking / Tracing: Website Dayton Freight (T1) • Next – Day Service in the Midwest • Dohrn Transfer Co. (T1) HazMat Shipments: Yes Region Liftgate Available: Yes Midwest Motor Express (T2) · WY and SD Destination Freight Nebraska Transport Co. · Residential: Yes • Pitt Ohio (T1) Limits: 16 Linear Ft. (Length) 6 Linear Ft. (Width) / 20,000 lbs. Liability: \$7.50 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: No Limit Dispatch: EDI Regional Alcohol Freight A. Duie Pyle (T1) Tier 1 Tracking / Tracing: EDI · OH and IL Next Day Moves AMA Transport (T2) HazMat Shipments: Yes Preferred Carrier for: Amazon, Land Air Express (T2) New England Motor Freight Dollar General, K-Mart, Marshall's Liftgate Available: Yes New Penn Motor Express (T1) and Sears · Residential: Yes Pace Motor Lines (T3) Limits: 22.4 Linear Ft. / 700 Cubic Ft. • Pitt Ohio (T1) Coverage includes Canada Liability: \$5 / lbs. (CL. 85 New) Ward Trucking (T1) \$0.50 / lbs. (CL. 85 Used); Max: No Limit · Dispatch: EDI Regional Chemicals Freight AMA Transport (T2) Tracking / Tracing: EDI Freezable Freight A. Duie Pyle (T1) Tier 1 HazMat Shipments: Yes Government Freight Land Air Express (T2) · Liftgate Available: Yes · Preferred Carrier for: Macy's New England Motor Freight (T1) New Penn Motor Express Nordstrom, Sears and Tiffany • New York Carolina Express (T2) · Residential: Yes Premium Service Level Required Limits: 15 Linear Ft. / 5,000 lbs. / Pace Motor Lines (T3) Coverage includes Canada Freight Moves in the Northeast 750 Cubic Ft. • Pitt Ohio (T1) · Trade Show Freight Liability: \$25 / lbs. (CL. 85 New) \$5.00 / lbs. (CL. 85 Used); Max: \$125,000 · Dispatch: EDI · Low Value Freight A. Duie Pyle (T1) Regional Tier 2 Tracking / Tracing: EDI Metro NY and NJ Freight AMA Transport (T2) HazMat Shipments: Yes Notify and Special Handling Land Air Express (T2) New York Carolina Express Required Moves · Liftgate Available: Yes New England Motor Freight (T1) Toronto and Montreal Region Residential: No New Penn Motor Express (T1) Freight Limits: 10 Linear Ft. Pitt Ohio (T1) Ward Trucking (T1) Liability: \$7.37 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000

Partner Carrier Type **Capabilities and Limits** When to Utilize Peer Companies at WWEX Service Map Regional Dispatch: EDI Hazardous Substance Moves in Best Overnite Express (T3) the I-5 Corridor Tier 1 Tracking / Tracing: EDI Cal State Xpress (T2) Preferred Carrier for: Macy's, • DATS Trucking (T2) HazMat Shipments: Yes Costco, Home Depot, K-Mart and • Dependable Highway Express (T1) Liftgate Available: Yes Sears Oak Harbor Freight Lines Residential: No Midwest Motor Express (T2) Sensitive Freight Moves NB and USF Reddaway (T1) Limits: 22 Linear Ft. / 20.000 lbs. / Oak Harbor Freight SB Along the I-5 Corridor 750 Cubic Ft. Uniformed Drivers Liability: \$11.87 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$150,000 National · Dispatch: EDI • Fast Transit Times (Uses Teams Con-way Freight (T1) for Line Haul) Long Haul Tracking / Tracing: EDI Estes Express Lines (T2) National Moves with Premium Tier 1 HazMat Shipments: Yes R+L Carriers (T1) Service Required • UPS Freight (T2) · Liftgate Available: Yes Preferred Carrier for: Wal-Mart, Residential: Yes Target, Nike and Home Depot, · Limits: 20 Linear Ft. Lowe's and Toys 'Я Us **Old Dominion Freight Lines** Liability: \$10.25 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$50,000 Regional · Dispatch: Email Economy LTL A. Duie Pyle (T1) Tier 3 Tracking / Tracing: Email Time-Sensitive Northeast Moves AMA Transport (T2) with Fixed Delivery Windows HazMat Shipments: Yes Land Air Express (T2) Liftgate Available: Yes New England Motor Freight (T1) · Residential: Yes • New Penn Motor Express (T1) Pace Motor Lines New York Carolina Express (T2) Limits: N/A • Liability: No Limit / Ibs. (All CL. New) Ward Trucking (T1) No Limit / Ibs. (All CL. Used); Max: \$300,000 PITTOH Regional Dispatch: EDI Next Day Service Moves in OH AMA Transport (T2) and PA Tier 1 Tracking / Tracing: EDI Dayton Freight (T1) SUPPLY CHAIN • GROUND • LTL • TL Premium Service Level Required HazMat Shipments: Yes Land Air Express (T2) Freight Pitt Ohio Liftgate Available: Yes New England Motor Freight (T1) Transit Between Midwest and • New Penn Motor Express (T1) Residential: Yes Northeast Regions New York Carolina Express (T2) Limits: 12 Linear Ft. / 10.000 lbs. Liability: \$5 / lbs. (CL. 85 New) Ward Trucking (T1) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000

Partner Carrier Туре **Capabilities and Limits** When to Utilize Peer Companies at WWEX Service Map Liftgate Required Moves (85%) National Dispatch: EDI Con-way Freight (T1) Liftgate Capability Nationwide) Long Haul Tracking / Tracing: EDI Estes Express Lines (T2) · Mixed Commodity Pallets for Tier 1 HazMat Shipments: Yes • Old Dominion Freight Lines (T1) CARRIERS National Moves Liftgate Available: Yes UPS Freight (T2) Standard Freight that Does Not YRC Freight (T2) · Residential: Yes Require Premium Service **R+L** Carriers Limits: 20 Linear Ft. / 12,000 lbs. Liability: \$12 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 · Ohio Valley Freight Moves Regional Dispatch: Call In A. Duie Pyle (T1) Tier 2 Tracking / Tracing: EDI Dayton Freight (T1) HazMat Shipments: Yes Dohrn Transfer Co. (T1) · Liftgate Available: Yes • New England Motor Freight (T1) · Residential: Yes Pitt Ohio (T1) **RMX Freight Systems** Limits: 12 Linear Ft. / 26,000 lbs. Ward Trucking (T1) Liability: \$10 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000 Light-Asset Dispatch: EDI Avoid Big Box Retailers Bullet Transportation (T3) Tier 3 · Tracking / Tracing: EDI Economy LTL Central Transport (T3) *Transportation* • Low Value Freight Moves HazMat Shipments: Yes Daylight Transport (T2) Liftgate Available: Yes Frontline Freight (T3) Roadrunner Transportation Residential: Yes • Vitran Express (T3) Limits: 13 Linear Ft. / 12.000 lbs. / 750 Cubic Ft. Liability: \$10 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$200,000 Super-Regional • Dispatch: EDI · California to Texas moves Central Freight Lines (T3) • DATS Trucking (T2) Tier 2 · Tracking / Tracing: EDI Cost Efficient National Moves HazMat Shipments: Yes Intra-regional Shipments Estes Express Lines (T2) Liftgate Available: Yes UPS Freight (T2) SAIA · Residential: Yes Vitran Express (T3) Limits: 21 Linear Ft. / 20.000 lbs. / 750 Cubic Ft. Liability: \$25 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000

Norldwide

Partner Carrier Type **Capabilities and Limits** When to Utilize Peer Companies at WWEX Service Map Hazardous Substance Moves in AAA Cooper (T1) Regional Dispatch: EDI the Southeast (Accessorial Fee Benton Express (T3) Tier 1 Tracking / Tracing: EDI SOUTHEASTERN FREIGHT LINES Waived) HazMat Shipments: Yes Southwestern Motor Transport (T2) Preferred Carrier for: Home Wilson Trucking (T3) Liftgate Available: Yes Southeastern Freight Lines Depot, Lowe's and Sears Residential: No • Premium Required Service Level Limits: 12 Linear Ft. / 750 Cubic Ft. Freight Coverage Includes Puerto Rico Liability: \$10.25 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000 Super-Regional · Great Coverage Southwest A. Duie Pyle (T1) Southwestern Motor ransport® ٠ Dispatch: EDI Coverage Tracking / Tracing: EDI Dohrn Transfer Co. (T1) Tier 2 Liftgate Required Moves HazMat Shipments: Yes Nebraska Transport Co. (T2) Low Value Freight • Pitt Ohio (T1) "Service Unexcelled Liftgate Available: Yes • Southeastern Freight Lines (T1) Residential: Yes Southwestern Motor • Limits: 20 Linear Ft. / 10,000 lbs. Transport Coverage Includes Canada Liability: \$5 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000 Consolidator · Dispatch: Call-in Blanket Wrap Shipments Daylight (T2) · Tracking / Tracing: Email Tier 3 Outbound California Volume Frontline Freight (T3) Quotes (10-22 pallet spots) HazMat Shipments: No RANSPORTATION · Preferred Carrier For: CVS, Liftgate Available: No Sam's Club, Walgreens, Wal-Mart Sunset Pacific · Residential: No Transportation Limits: N/A Liability: \$2800 / Linear Ft.; Max: \$25,000 Super-Regional · Expedited Freight Moves in the • Bullet Transportation (T3) Dispatch: Email Midwest Central Transport (T3) Tier 2 · Tracking / Tracing: Website Moves Between Southeast and • Frontline Freight (T3) HazMat Shipments: Yes Midwest Liftgate Available: Yes Nebraska Transport Co. (T2) Premium Service Freight Needing Residential: Yes Vitran Express (T3) SuperVan Service Low Level of Claims Limits: 10 Linear Ft. / 10.000 lbs. Roadrunner Transportation (T3) Company Liability: \$5 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000

Partner Carrier Туре **Capabilities and Limits** When to Utilize Peer Companies at WWEX Service Map Super-Regional Dispatch: EDI Expedited Services Available Con-way Freight (T1) TOWNE IR FREIGHT · Tracking / Tracing: EDI Premium Service Level Regional Old Dominion Freight Lines (T1) Tier 1 Moves (Line Haul Uses Team · HazMat Shipments: No Drivers) · Liftgate Available: Restricted Towne Air Freight · Trade Show Freight · Residential: Yes Limits: 12 Linear Ft. Coverage Includes Canada Liability: \$0.50 / lbs. (CL. 85 New) \$0.05 / lbs. (CL. 85 Used); Max: \$25,000 Central Transport (T3) National Dispatch: EDI High Weight Shipments · Tracking / Tracing: EDI · Long Length of Haul Shipments Long Haul Con-way Freight (T1) Tier 2 HazMat Shipments: Yes · Trade Show Freight Estes Express Lines (T2) · Liftgate Available: Yes Old Dominion Freight Lines (T1) · Residential: Yes R+L Carriers (T1) Limits: 15 Linear Ft • Saia (T2) Coverage Includes Canada and • Liability: \$10.25 / lbs. (CL. 85 New) • YRC (T2) **UPS** Freight Puerto Rico \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 Dispatch: EDI Dense Coverage in States Served Best Overnite Express (T3) Reddaway Regional ٠ · Tracking / Tracing: EDI Tier 1 Long Length Shipments Within DATS Trucking (T2) Western Region • Dependable Highway Express (T1) HazMat Shipments: Yes Premium Service Level Required • Midwest Motor Express (T2) Liftgate Available: Yes Freight USF Reddaway · Residential: Yes Oak Harbor Freight (T1) Limits: 21 Linear Ft. / 20.000 lbs. / 750 Cubic Ft. Coverage Includes Canada Liability: \$10 / lbs. (CL. 85 New) \$0.50 / lbs. (CL. 85 Used); Max: \$100,000 Super-Regional Dispatch: EDI Economy LTL Central Freight Lines (T3) Tracking / Tracing: EDI Intra-regional Freight Central Transport (T3) Tier 3 • Daylight Transport (T2) HazMat Shipments: Yes · Low Value Freight Moves · Liftgate Available: Yes • Frontline Freight (T3) Residential: Yes Roadrunner Transportation (T3) • Limits: 12 Linear Ft. (50' x 50' in width and Vitran Express length) / 12,000 lbs. Coverage Includes Canada Liability: \$10 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$25,000

Partner Carrier	Туре	Capabilities and Limits	When to Utilize	Peer Companies at WWEX	Service Map
Ward Trucking	Regional Tier 1	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 24 Linear Ft. Liability: \$7 / lbs. (CL. 85 New) \$0.10 / lbs. (CL. 85 Used); Max: \$100,000 	 Expedited Services Available Freight Requiring High Status of Visibility (Advanced Technology) Mixed Commodity Pallet Shipments within Mid-Atlantic Region 	 A. Duie Pyle (T1) Dayton Freight (T1) Land Air Express (T2) New England Motor Freight (T1) New Penn Motor Express (T1) New York Carolina Express (T2) Pitt Ohio (T1) RMX Freight Systems (T2) 	
Wilson Trucking	Regional Tier 3	 Dispatch: EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 14 Linear Ft. Liability: \$12 / Ibs. (CL. 85 New) \$.0.50 / Ibs. (CL. 85 Used); Max: \$100,000 	 Economy LTL in the Southeast High Weight Intra-Florida Moves 	 AAA Cooper (T1) Benton Express (T3) Estes Express Lines (T2) New York Carolina Express (T2) Pitt Ohio (T1) R+L Carriers (T1) Southeastern Freight Lines (T1) 	
YRC Freight	National Long Haul Tier 2	 Dispatch EDI Tracking / Tracing: EDI HazMat Shipments: Yes Liftgate Available: Yes Residential: Yes Limits: 15 Linear Ft. / 5,000 lbs. / 750 Cubic Ft. 	 Economy LTL across the nation Expedited Shipments Across the Nation Trade Show Freight 2011 Wal-Mart Carrier of the Year 	 Central Transport (T3) Estes Express Lines (T2) Old Dominion Freight Lines (T1) Saia (T2) UPS (T2) Vitran Express (T3) 	Coverage Includes Canada

Tier Level Based upon: Service Metrics Comparable to Peer Carriers, Technology Capabilities and Willingness to Collaborate and Resolve Issues

• Liability: \$25 / lbs. (CL. 85 New)

\$0.50 / Ibs. (CL. 85 Used); Max: \$100,000

Dictionary of Terms

Footprint Breakdown

- Light-Asset: Consolidating carrier utilizing third-party assets to complete the freight transit
- Micro-Regional: Service coverage spanning only a single or two states within a particular region
- National: Nationwide service coverage with preference of freight greater than 1,200 mile long haul
- National-Regional: Service coverage spanning the entire nation with a preference for regionally sourced and delivered freight (lengths of transit less than 1,200 miles)
- Regional: Service coverage across multiple states but limited to a single region (e.g. northeast)
- Super-Regional: Service coverage spanning multiple regions (e.g northeast, southeast and midwest)

Tier Breakdown

Carrier Tiering Segmentation based on:

1. The extent to which a carrier can provide a low claims ratio and a high on-time delivery percentage

Tier 1: Very high likelihood of a claims-free, on-time delivery

Tier 2: High likelihood of a claims-free, on-time delivery

- Tier 3: Moderate likelihood of a claims-free, on-time delivery
- 2. Technological abilities to interface with Worldwide Express
- 3. Culture of responding to service claims and other related issues

<u>Terms Used</u>

- Dock to Dock Shipments: Shipments that do not require liftgate service and both the shipper and consignee have a shipping dock
- Economy LTL: Freight that typically moves at a low cost with longer transit time, which is also not easily damaged
- Excessive Length Freight: Freight characterized by longer than normal pallet / skid sizes
- Long Term Drivers: Drivers that have been with a company for an extended period of time; typically longer than 5 years
- Low Release Value: Freight that has a low liability
- Low Value Freight: Freight characterized by low compensation from a claim in the event of a lost / damaged shipment, typically valued at less than \$5/lbs.
- Mixed Commodity Pallet Shipments: Shipments that contain multiple kinds of freight
- **Premium Service**: Service offered by Tier 1 carriers characterized by a low claims ratio, a high on-time service level and ability to rapidly respond to any service failures
- Sensitive Freight: Freight that has a high likelihood of being damaged during transit
- Special Projects Freight: Shipments that are part of a special situation (e.g. product rollouts and trade shows)
- Time Definite Moves: Freight shipments that require a high probability of on-time delivery without opting for guaranteed service
- **Team Drivers**: Drivers that take turns driving trailers to maximize the amount of distance that can be covered in and 24 hour period. Companies that use team drivers significantly reduce the transit time between two points
- Trade Show Freight: Freight that is components of an exhibit at a trade show or convention that requires a higher service level than most freight

